

Market Structures

Monopoly



Perf
Comp
(many)
 $P=MC$

(1)
 $MR=MC$

Oligopoly: small # of firms (≥ 2)

- Strategic component b/c have market power
- no general solⁿ - depends on market structure + # of firms

↳ types: Collusive \Rightarrow work together
- Cartels (OPEC, diamonds, ...)

Non-collusive \Rightarrow individuals

(1) Simultaneous

- Cournot - quantity setting (cement, steel, fert...)
- Bertrand - price setting (gas stations, ride share)

Choose production (q)

(2) Sequential move

- Stackberg - leader follower quant setting (ev's, cloud computing...)
- Price leader - leader follower price setting (telecommunications, streaming...)

cartel

Solving Collusive duopoly (2 firms)

2 firms $i \in \{1, 2\}$ q_1, q_2 \leftarrow each choose q

$$P = a - bQ$$
$$c(q_i) = cq_i \Rightarrow MC_i = c$$
$$Q = q_1 + q_2$$

① Joint monopoly → Cartel

Cartel $\Pi(q_1 + q_2) = P(Q) - c(q_1) - c(q_2)$ Joint max Π
(market level)

\downarrow \downarrow \downarrow

\downarrow Q determines price

$$= (a - bQ)Q - cq_1 - cq_2$$

$$= [a - b(q_1 + q_2)](q_1 + q_2) - cq_1 - cq_2$$

$(a + bq_1 + bq_2)(q_1 + q_2) - cq_1 - cq_2$
 $aq_1 + aq_2 + bq_1^2 + bq_1q_2 + bq_2q_1 + bq_2^2 - cq_1 - cq_2$

FOC: $\frac{\partial \Pi}{\partial q_1} = 0 \Rightarrow a - 2bq_1 - 2bq_2 - c = 0$

$$a - c = 2b(q_1 + q_2)$$

$q_1 + q_2 = \frac{a - c}{2b}$

$\frac{\partial \Pi}{\partial q_2} = 0 \Rightarrow$

$$q_1 + q_2 = \frac{a - c}{2b}$$

\downarrow
 Q

by sym.

* assume $q_1 = q_2$ *

Firm 1 + 2 have equal market share

$$q_1^c = q_2^c = \frac{a - c}{4b}$$

$$2q = \frac{a - c}{2b}$$

$$q_1 + q_2 = 2q$$

$$p^c = a - b\left(\frac{a - c}{2b}\right)$$

$$= a - \frac{a - c}{2}$$

market $Q = q_1 + q_2$

$$= \frac{a + c}{2}$$

→ solution for cartels

if cartel firms follow plan joint

* Suppose firm 1 believes that firm 2 will produce

$$q_2 = \frac{a - c}{4b}$$

→ now we solve for firm 1 conditional on firm 2:

max individual π_1

$$\pi_1(q_1) = Pq_1 - cq_1$$

$$= [a - b(q_1 + q_2)]q_1 - cq_1$$

but this is given / believed.

$$\frac{\partial \pi_1}{\partial q_1} = 0 \Rightarrow a - 2bq_1 - bq_2 - c = 0$$

$$(a - c) - bq_2 = 2bq_1$$

Best q_1 given the value of q_2

reaction / Response function

$$q_1 = \frac{a - c}{2b} - \frac{q_2}{2}$$

* optimal amount for firm 1 given firm 2 *

$$q_1 = \frac{a - c}{2b} - \frac{\left(\frac{a - c}{4b}\right)}{2}$$

q_2^c

$$= \frac{1}{2} \left[\frac{a - c}{b} - \frac{1}{4} \frac{a - c}{b} \right]$$

$$= \frac{1}{2} \left[\frac{3}{4} \frac{a - c}{b} \right]$$

$$= \frac{3}{8} \left(\frac{a - c}{b} \right) > \frac{a - c}{4b}$$

∴ incentive to deviate ... but so does other → thus cartel not sustainable structure!

try to max joint π at start

Max individual π from beginning

↓ Solve non-collusive

② Cournot

2 firms - each decide q_i independently $i \in \{1, 2\}$

$$P = a - bQ$$

$$C(q_i) = cq_i \Rightarrow mc_i = c$$

$$Q = q_1 + q_2$$

$$\begin{aligned} \Pi_1 &= Pq_1 - cq_1 \\ &= (a - bQ)q_1 - cq_1 \\ &= [a - b(q_1 + q_2)]q_1 - cq_1 \\ &= (a - c)q_1 - bq_1^2 - bq_1q_2 \end{aligned}$$

Beliefs important
b/c deciding what
to produce at the
same time

$$\frac{\partial \Pi}{\partial q_1} = 0 \Rightarrow (a - c) - 2bq_1 - bq_2 = 0$$

Best Response/
Reaction function

$$q_1^{BR} = \frac{a - c - bq_2}{2b} = \frac{a - c}{2b} - \frac{q_2}{2}$$

optimal value of firm 1, but
depends on q_2 belief!

$$q_2^{BR} = \frac{a - c}{2b} - \frac{q_1}{2} \quad \text{by sym}$$

\Rightarrow Eq^m condition:

(i) firms max Π based on reaction function

(ii) firms beliefs are correct $q_i = \tilde{q}_i$

$$\therefore q_1 = \frac{a - c}{2b} - \frac{1}{2} \left(\frac{a - c}{2b} - \frac{q_1}{2} \right) = q_1^c = \frac{a - c}{3b}$$

legⁿ - link
↳ solve
 $\frac{a - c}{(n+1)b} \rightarrow (2+1) \frac{a - c}{3b}$

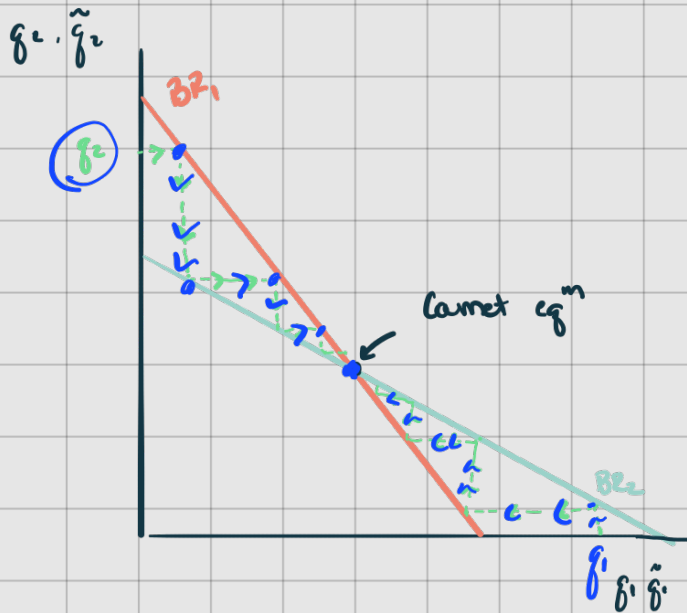
↳ Since cost identical $g_i = g_j$

$$g_i = \frac{a-c}{2b} - \frac{g_j}{2}$$

$$3g_i = \frac{a-c}{b}$$

$$g_i^c = \frac{a-c}{3b}$$

Same



Stable eq^m
 ↳ move towards
 Cournot eq^m

↳ General Case: (n firms)

$$\left[\begin{array}{l} P = P(Q) \\ c_i = c(g_i) \end{array} \right]$$

Firm 1's π max problem:

$$\max_{g_1} \pi_1(g_1, \underbrace{g_2}_{\text{given}}) = \underbrace{P(Q)}_{\text{Revenue}} \cdot g_1 - \underbrace{C_1(g_1)}_{\text{Cost}}$$

$Q = g_1 + \hat{g}_2$

$$\frac{\partial \pi}{\partial g_1} = 0 \Rightarrow \underbrace{P(Q) + \frac{\partial P(Q)}{\partial g_1} g_1}_{\text{MR}} - \underbrace{\frac{\partial C_1(g_1)}{\partial g_1}}_{\text{MC}_1} = 0$$

$$\underline{BR_1} \rightarrow P(Q) + \underbrace{\frac{\partial P}{\partial q_1} q_1}_{\underline{MR_1}} = \underline{MC_1}$$

$MR = MC$

$$\underline{BR_2} \rightarrow P(Q) + \frac{\partial P}{\partial q_2} q_2 = MC_2$$

∴ to find q_1^c & q_2^c in 2 eqⁿ system of eqⁿ

$$\boxed{Q^c = q_1^c + q_2^c \Rightarrow P = P(Q^c)}$$

↳ ≥ 2 firms

$$P = P(Q) = a - bQ$$

$$Q = q_1 + \dots + q_n$$

$$c_i = c(q_i) \Rightarrow MC_i = c \quad \forall i$$

$$\begin{aligned} \rightarrow MR_i &= P(Q) + \frac{\partial P}{\partial q_i} q_i = a - bQ - bq_i \\ &= a - b(Q_{-i} + bq_i) - bq_i \end{aligned}$$

← all firms but i

$$= a - bQ_{-i} - 2bq_i$$

Like monopoly



$$MR_i = MC_i$$

$$a - bQ_{-i} - 2bq_i = c$$

all other firms but i

$$q_i = \frac{a-c}{2b} - \frac{Q_{-i}}{2}$$

← Reaction function of firm i

by symmetry $(q_i = q_j)$ $Q_i \Rightarrow (n-1)q_i$

$$q_i = \frac{a-c}{2b} - \frac{(n-1)q_j}{2}$$

$$(n+1)q_i = \frac{a-c}{b}$$

$$q_i = \frac{a-c}{(n+1)b}$$

$$\therefore Q = nq_i = \frac{a-c}{(n+1)b} \cdot n = \frac{n}{n+1} \frac{a-c}{b}$$

$$P = a - b \left(\frac{n}{n+1} \frac{a-c}{b} \right) = \frac{a + n \cdot c}{n+1}$$

100000 ← 100%
100001

as $n \rightarrow \infty$ leads to $P \rightarrow c$

* closer to Perfect markets $\leftarrow P = MC$

③ Stackleberg (Leader follower in Q)

- (i) firm 1 decides how much to produce (q_1) \leftarrow
- (ii) firm 2 observes
- (iii) firm 2 decide how much to produce (q_2)

$\rightarrow \therefore$ to solve:

- 1) solve firm 2 problem ($q_2(q_1)$) \leftarrow how much q_2 given q_1
- 2) incorporate reaction function of firm 2 into firm 1 problem

3) Solve firms 1 problem

Solve F2:

$$\max_{q_2} \pi_2(q_2 | q_1) = (a - bq_2)q_2 - c(q_2) \quad \text{P. } q_2$$

$$\frac{d\pi_2}{dq_2} = 0 \Rightarrow$$

$$q_2^{BR} = \frac{a-c}{2b} - \frac{q_1}{2}$$

BR2 into F1:

q_2 is given by BR

$$\begin{aligned} \max_{q_1} \pi(q_1, q_2(q_1)) &= (a - b(q_1 + q_2))q_1 - cq_1 \\ &= \left[a - b \left(q_1 + \left(\frac{a-c}{2b} - \frac{q_1}{2} \right) \right) \right] q_1 - cq_1 \end{aligned}$$

$$\frac{d\pi_1}{dq_1} = 0 \Rightarrow (a-c) - 2bq_1 - \frac{a-c}{2} + bq_1 = 0$$

$$\frac{a-c}{2} = bq_1$$

$$q_1^S = \frac{a-c}{2b}$$

Solve F2:

BR

$$q_2^S = \frac{a-c}{2b} - \frac{q_1^S}{2} = \frac{a-c}{2b} - \left(\frac{a-c}{2b} \right) \frac{1}{2}$$

$$q_2^S = \frac{1}{4} \frac{a-c}{b}$$

$$\begin{aligned} q_1^S + q_2^S &= Q^S \\ \frac{a-c}{2b} + \frac{a-c}{4b} &= Q^S \end{aligned}$$

$$Q^S = \frac{3}{4} \frac{a-c}{b}$$

$$P^S = a + b(Q^S) = a + b \left(\frac{3}{4} \frac{a-c}{b} \right)$$

$$= \frac{a}{4} + \frac{3c}{4}$$

$$\frac{a-c}{2b} > \frac{1}{4} \frac{a-c}{b}$$

↑
Leader has more market power

Leader produces more! First move advantage

④ Bertrand - Simultaneous Price

2 Firms

$$C(q_i) = cq_i \Rightarrow MC_i = c$$

beliefs $\left\{ \begin{array}{l} \text{Firm 1} = \tilde{p}_2 \Rightarrow P_1 \\ \text{Firm 2} = \tilde{p}_1 \Rightarrow P_2 \end{array} \right. \Rightarrow$ undercut each other $\Rightarrow P_1 = P_2 = MC$

ex: $P = 100 - Q$

$MC_i = 10$ $AC = 10$

$Q = 100 - P$

F1 $\tilde{p}_2 = 20 \Rightarrow$ if $P_1 > P_2$

$P_1 < P_2$

$P_1 = P_2$

$q_1 = 0$
 $q_1 = q_2$
 $q_1 = q_2$

q_1
 \emptyset
 80

to 50% 50%

$P_1 = \$19$
\$18

continually undercut P
to reach $P = MC$

$MC = P = \$10$

Homework #8 (2,3,4)

Question #2

$$\left[\begin{array}{l} \text{Duopoly, } MC_1 = 10 + 2Q_1 \\ \quad \quad \quad MC_2 = 10 + 2Q_2 \\ P = 20 - Q \quad Q = Q_1 + Q_2 \end{array} \right]$$

1) Cournot equilibrium: P^c & Q^c

Cournot market structure = firms work independently \therefore they choose output independently = market determines the price c which is sold
 \Rightarrow to solve need to max π for firm 1 + firm 2

$$\text{Max}_{Q_i} \pi \leftarrow \pi = P \times Q - \text{Cost}$$

$$\text{Max}_{Q_i} \underbrace{(20 - Q_1 - Q_2) Q_i}_{\text{Revenue}} - \underbrace{C_i(Q_i)}_{\text{total cost}}$$

for firm #1

$$\text{Max}_{Q_1} (20 - Q_1 - Q_2) Q_1 - C_1(Q_1)$$

$$\frac{d\pi}{dQ_1} : 20 - 2Q_1 - Q_2 - \underbrace{10 - 2Q_1}_{\frac{dC_1(Q_1)}{dQ_1} = MC_1} = 0$$

$$Q_1 \text{ as a function of } Q_2 \quad 4Q_1 = 10 - Q_2$$

$$\rightarrow Q_1(Q_2) = \frac{5}{2} - \frac{1}{4}Q_2 \Rightarrow BR_1 \quad \leftarrow \text{Sub into}$$

for firm #2

$$Q_2 \text{ as a function of } Q_1 \quad \rightarrow Q_2(Q_1) = \frac{5}{2} - \frac{1}{4}Q_1$$

* By symmetry we know max will be same *

\hookrightarrow taken together can make one equation, one unknown + solve.

Sub $Q_2(Q_1)$ into $Q_1(Q_2)$

$$Q_1^c = \frac{5}{2} - \frac{1}{4} \left[\frac{5}{2} - \frac{1}{4}Q_1 \right] = \frac{5}{2} - \frac{5}{8} + \frac{1}{16}Q_1^c$$

$$Q_1^c - \frac{1}{16} Q_1^c = \frac{15}{8}$$

$$\frac{15}{16} Q_1^c = \frac{15}{8}$$

$$Q_1^c = 2$$

⇒ by symmetry Q_2 is same.

$$Q_2^c = 2$$

$$Q = q_1 + q_2 = 4$$

$$P^s = 20 - Q = 20 - 2 - 2 = 16$$

∴ Cournot eq^m is where

$$\text{firm 1 : } Q_1 = 2$$

$$\text{firm 2 : } Q_2 = 2$$

$$\hookrightarrow \text{market } \underline{Q=4} \text{ \& } P = \underline{16}$$

2) Cartel P^{cart} & Q^{cart}

Cartel market structure is where many firms act like one!
aka act like monopoly

↳ ∴ to solve need to include Q & cost for both into one max problem

max_Q Π ⇒ Joint Π max for all firms.

$$\max_{Q_1, Q_2} (20 - Q_1 - Q_2)(\underline{Q_1 + Q_2}) - \underline{C_1(Q_1)} - \underline{C_2(Q_2)}$$

$$\frac{\partial \Pi}{\partial Q_1} : 20 - 2Q_1 - 2Q_2 - 10 - 2Q_1 = 0 \quad \textcircled{1}$$

$$\frac{\partial \Pi}{\partial Q_2} : 20 - 2Q_2 - 2Q_1 - 10 - 2Q_2 = 0 \quad \textcircled{2}$$

$$\textcircled{1} \quad Q_1 = \frac{5}{2} - \frac{1}{2} Q_2$$

$$\textcircled{2} \quad Q_2 = \frac{5}{2} - \frac{1}{2} Q_1$$

sub $\textcircled{2}$ into $\textcircled{1}$

$$Q_1^{\text{cart}} = \frac{5}{2} - \frac{1}{2} \left[\frac{5}{2} - \frac{1}{2} Q_1^{\text{cart}} \right] = \frac{5}{2} - \frac{5}{4} + \frac{1}{4} Q_1^{\text{cart}}$$

$$Q_1^{\text{cart}} = \frac{5}{4} + \frac{1}{4} Q_1^{\text{cart}}$$

$$\frac{3}{4} Q_1^{\text{cart}} = \frac{5}{4}$$

$$Q_1^{\text{cart}} = \frac{5}{3}$$

$$Q_2^{\text{cart}} = \frac{5}{2} - \frac{1}{2} \left(\frac{5}{3} \right)$$

$$= \frac{10}{6}$$

$$Q_2^{\text{cart}} = \frac{5}{3}$$

$$P^{\text{cart}} = 20 - \frac{5}{3} - \frac{5}{3} = \underline{\$16.67}$$

higher P
lower Q

[higher than
Cournot]

\therefore the Cournot equilibrium occurs when
firm 1 $Q_1 = 5/3$, firm 2 $Q_2 = 5/3$
 \rightarrow the market $Q = \frac{10}{3} \Rightarrow P = \16.67
 \leftarrow 3.3

3) Perfect Competition $Q + P$.

Solve each independently gives Price

$$P = MC_1 = 10 - 2Q_1$$

$$P = MC_2 = \underline{10 - 2Q_2}$$

the individual supply curve: * same by symmetry

$$S_i(P) = \frac{1}{2}P - 5$$

$$\text{Market level supply: } 2 \cdot S_i(P) \Rightarrow Q = P - 10$$

To solve $Q + P$: $S = D$

$$P - 10 = 20 - P$$

$$2P = 30$$

$$P^* = \underline{15}$$

$$Q = P - 10$$

$$= 15 - 10$$

$$Q = \underline{5}$$

lowest P
highest Q

In a perfect competitive market the
 $P^* = \$15 + Q^* = 5$

[lower than Cournot
 \Rightarrow Cournot]

4) Bertrand eqm $P + Q$

Bertrand of 2 firms = Perfectly Competitive market

$$P^B = \$15, \quad Q^B = 5$$

Question #3

Oligopoly - firms choose q

$$P = a - b(q_1 + q_2)$$

$$MC = c$$

1) Cartel $Q^{\text{cart}} \Rightarrow P^{\text{cart}}$

Joint π max

$$\text{Max}_{q_1, q_2} [a - b(q_1 + q_2)](q_1 + q_2) - C_1(q_1) - C_2(q_2)$$

$$\frac{\partial \pi}{\partial q_1} : a - 2bq_1 - 2bq_2 = c$$

$$\frac{\partial \pi}{\partial q_2} : a - 2bq_2 - 2bq_1 = c$$

$$\left. \begin{array}{l} \frac{\partial \pi}{\partial q_1} : a - 2bq_1 - 2bq_2 = c \\ \frac{\partial \pi}{\partial q_2} : a - 2bq_2 - 2bq_1 = c \end{array} \right\} \Rightarrow q_1 + q_2 = ?$$

\Rightarrow we want to solve for Q^{cart} , which is equal to $(q_1 + q_2)$

\Rightarrow therefore we want to rearrange the derivative to find $q_1 + q_2$

$$a - 2bq_2 - 2bq_1 = c$$

$$a - c = 2bq_2 + 2bq_1$$

$$a - c = 2b(q_2 + q_1)$$

$$\boxed{\frac{a-c}{2b} = q_2 + q_1 = Q^{\text{cart}}}$$

only interested in determining market Q

$$P^{\text{cart}} = a - b\left(\frac{a-c}{2b}\right) = \boxed{\frac{a+c}{2}}$$

$$\text{Cartel eq}^m : Q^{\text{cart}} = \frac{a+c}{2b} \quad P^{\text{cart}} = \frac{a+c}{2}$$

2) Stackleberg eq^m Leader follower
Q₁^s, Q₂^s, P^s

Stackleberg market structure is a leader follower game, where firm 1 acts first & firm 2 followers

To solve we start w firm 2, that is because we don't know what firm 1 will do exactly but we can derive an optimal response function for firm 2 (ie we know how firm 2 will respond)

Follower

$$\text{Max}_{q_2} [a - b(q_1 + q_2)]q_2 - c(q_2)$$

NO BR, b/c firm 1 does not respond to anything.

$$\frac{\partial \pi}{\partial q_2} = a - bq_1 - 2bq_2 - c = 0$$

$$q_2(q_1) = \frac{a-c}{2b} - \frac{q_1}{2}$$

Now firm 2 with response, response function for firm 2

Leader

Now that we know how firm 2 will respond, we can calculate what is optimal for firm 1

$$\text{Max}_{q_1} [a - b(q_1 + q_2)]q_1 - c(q_1)$$

$$= aq_1 - \frac{b}{2}q_1^2 - \frac{a-c}{2}q_1 - c(q_1)$$

$$= (a-c - \frac{a-c}{2})q_1 - \frac{b}{2}q_1^2$$

$$= (\frac{a-c}{2})q_1 - \frac{b}{2}q_1^2$$

} Simplifying

$$\frac{\partial \pi}{\partial q_1} = \frac{a-c}{2} - bq_1 = 0$$

$$q_1^s = \frac{a-c}{2b}$$

Plug into $q_2(q_1)$

$$q_2^s = \frac{a-c}{2b} - \frac{1}{2} \left(\frac{a-c}{2b} \right)$$

$$q_2^s = \frac{a-c}{4b}$$

$$P^s = a - b \left(\frac{a-c}{2b} + \frac{a-c}{4b} \right) = \frac{a-3(a-c)}{4}$$

$$P^s = \frac{a+3c}{4}$$

the Stackleberg eq^m is when the leader produces $Q_1 = \frac{a-c}{2b}$ & the follower produces $Q_2 = \frac{a-c}{4b}$. Resulting in $P^s = \frac{a+3c}{4}$

3) $\frac{\pi_1}{\pi_2}$ ← ratio of π
 per unit π

$$\frac{\pi_1}{\pi_2} = \frac{(P^s - c) q_1}{(P^s - c) q_2} = \frac{\frac{a-c}{2b}}{\frac{a-c}{4b}} = 2$$

$$\pi = P - c = (\text{per unit}) Q$$

The leader earns twice as much!

Question # 4

$$P = 50 - 5Q \quad MC = 0 \text{ \& } \forall i$$

Stackleberg $Q_1 = ?$

Follower

$$\text{Max}_{q_2} \frac{(50 - 5q_1 - 5q_2)q_2 - \cancel{c(q_2)}}{q_2}$$

$$\frac{\partial \pi}{\partial q_2} = 50 - 5q_1 - 10q_2 = 0$$

$$q_2(q_1) = 5 - \frac{1}{2} q_1 \Rightarrow \text{Plug in firm 1 problem}$$

Leader

$$\max_{q_1} [50 - 5q_1 - 5(5 - \frac{1}{2}q_1)] q_1 - c(q_1)$$

mc=0

$$\frac{\partial \pi}{\partial q_1} = 50 - 10q_1 - 25 + 5q_1 = 0$$

$$q_1^s = 5$$

$$q_2 = 5 - \frac{1}{2} \cdot 5 \Rightarrow 2.5$$

$$P^s = 50 - 5(7.5)$$

Market Structures

